

Board of Directors Meeting Minutes

Location	Date	Time	Format
Virtual	May 22, 2024	3:00 p.m. CT	Zoom

In Attendance

Board Members		
Dave Devine	President	Present
Dan Pfeffer	President-Elect	Present
Joe Patterson	Immediate Past President	Present
Beverly Wiley	Northeast Regional Vice-President	Present
John McPhail	Central Atlantic Regional Vice-President	Present, left at 4:03 pm
Tim Doby	Southeast Regional Vice-President	Present
Walker Clark	South Regional Vice-President	Present, left at 3:56 pm
Rodney Cobb	Southwest Regional Vice-President	Present
Darrin Duisternars	Midwest Regional Vice-President	Present
Mary Mahoney	Mid-America Regional Vice-President	Present
Dick Gulmon	Northern Regional Vice-President	Present
Roger Garcia	Northwest Mountain Regional Vice-President	Present
Chris Drumm	Pacific Coast Regional Vice-President	Present
Donn Addante	Elected At-Large Representative	Absent
Sandy Searcy	Allied / Affiliated Members	Present
David James	Independent Director	Present, joined at 3:25 pm
Valerie Arioto	Elite Athlete Representative	Absent
Ally Carda	Elite Athlete Representative	Absent
Joshua Johnson	Elite Athlete Representative	Absent
Lovieanne Jung	Elite Athlete Representative	Present, left at 4:00 pm
Michelle Moultrie	Elite Athlete Representative	Present
Nick Mullins	Elite Athlete Representative	Absent
Codi Pannebaker	Elite Athlete Representative	Absent
Cam Schiller	Elite Athlete Representative	Absent
Others Present		
Craig Cress	CEO	Present
Cheryl Bond	CFO, Minute Taker	Present
Chris Sebren	Chief Sport Development/Performance Officer	Present
Allison Flaig	Chief Operating Officer	Present
Jay Hedrick	Managing Director of Network Systems	Present
Devin Loehrs	Director of IT	Present
Todd Blyleven	Chief Marketing Officer	Present
Michelle Murch	Director of Communications	Present
Michael Warner	Chair, Membership Improvement Panel	Joined at 3:58pm left at 4:05pm

Minutes

1. Call to Order

President Devine called the meeting to order at 3:00 p.m. CT.

Conflicts of Interest

“Is any member aware of any conflict of interest (that is, of a personal interest or direct or indirect pecuniary interest) in any matter being considered by this meeting, which should now be reported or disclosed or addressed under the USA Softball Conflict of Interest Policy?”

“If a Board member determines there to be a conflict of interest at any point during the course of the meeting when a specific subject is being discussed and / or action is being taken, a declaration of a conflict of interest

should be made at this time.”

“This is also a reminder that no confidential information disclosed during this meeting, or while doing any of the business of USA Softball can be used for the benefit of any other entity. “

It was noted that all Commissioners on the Board have an inherent conflict of interest when discussing and voting on the proposed bylaw amendment related to board composition.

2. Roll Call

A quorum was determined as noted in the “In Attendance” grid. President Devine welcomed new board member Tim Doby.

3. Approve the Agenda

MOTION	BD	24-05	07
To approve the agenda for the meeting as presented.			
Moved	Bev Wiley	Seconded	Joe Patterson
CARRIED			

4. Management Report

CEO Cress presented the April 2024 production report showing we are close to 2023 registrations at the same point last year. CEO Cress highlighted improved registrations by Kansas, Portland, and Southern California.

CEO Cress presented the April complex report noting we hosted both college and high school continued in April as well as Special Olympics and a special thank you to our janitorial service, Stratus, for donating their services to that event.

5. New Business

Finance Committee Chair Gulmon presented a revised fee structure for associations that do not utilize RegisterUSA but utilize National Office staff to process their registrations and submit bad, missing/fake data or extremely late data, causing inefficiencies, deficiencies, and delays in reporting. These adjustments are to encourage associations to use provided tools and meet deadlines, additionally, these needs would not only help with standard marketing practices, but compliance. Directors Garcia, McPhail, Doby, James, Drumm and Cobb contributed to the discussion.

MOTION	BD	24-05	08
To approve the Finance Committee’s recommendation related to offline, missing/fake data, and late registration fees.			
Moved	Dick Gulmon	Seconded	Joe Patterson
FAILED			

MOTION	BD	24-05	09
To approve Finance Committee’s recommendation to approve the offline registration and late registration fees.			
Moved	Rodney Cobb	Seconded	Roger Garcia
CARRIED			

6. Executive Session

MOTION	BD	24-05	10
To enter Executive Session at 3:42 p.m.			
Moved	Bev Wiley	Seconded	Rodney Cobb
CARRIED			

CEO Cress presented 2024 April stadium event financials.

CEO Cress presented the recommendation of the U-23 Men's Team Selection Committee for the 2024 World Cup Stage 1 event naming Tony Aresco, Head Coach, and Bob Piddock and Avon Meacham as assistants.

MOTION	BD	24-04	11
To approve coaching staff recommendation from the U-23 Men's Team Selection Committee as presented.			
Moved	Rodney Cobb	Seconded	Michelle Moultrie
CARRIED			

CEO Cress presented a revised agreement with Loud City Partnership that more accurately reflects the agreement structure with Devon Energy for the complex naming rights. The agreement is supported by the Finance Committee. Chairman Gulmon presented the Finance Committee's recommendation.

MOTION	BD	24-04	12
To approve the amended Loud City Partnership agreement as presented by the Finance Committee.			
Moved	Dick Gulmon	Seconded	Roger Garcia
CARRIED			

Finance Committee Chair Gulmon presented a recommendation related to finance charges owed by USA Softball of Florida related to registrations and a 2022 National Championship. This will allow the new staff to start with a clean slate and work on a payment plan to work off the remaining balance from the 2022 National Championship.

MOTION	BD	24-05	13
To approve removal of finance charges related to prior commissioners for USA Softball of Florida.			
Moved	Dick Gulmon	Seconded	Rodney Cobb
CARRIED			

President Devine presented a recommendation from the Association Review Panel to affirm USA Softball of Florida as a viable association utilizing the new director positions for staffing.

MOTION	BD	24-05	14
To approve USA Softball of Florida as a viable association.			
Moved	Rodney Cobb	Seconded	Joe Patterson
CARRIED			

Membership Improvement Panel (MIP) Chair Warner reported that since the last Board Meeting, they had reviewed Maine, New Hampshire, Vermont, Alabama, Louisiana, Mississippi, Oklahoma, and New Mexico. The MIP would like to streamline the process for association reviews. If an association needs assistance, a Board-approved PIP will be issued. If an association needs an audit, they will be reviewed by the Board.

MOTION	BD	24-05	15
To approve allowing the MIP to develop and submit PIPs for local associations directly for submission to the Board for approval.			
Moved	Joe Patterson	Seconded	Rodney Cobb
CARRIED			

MOTION	BD	24-05	16
To return to open session at 4:05 p.m.			
Moved	Mary Mahoney	Seconded	Dan Pfeffer
CARRIED			

7. Adjournment

MOTION	BD	24-05	17
To adjourn the May 22, 2024, meeting at 4:10 p.m.			
Moved	Mary Mahoney	Seconded	Bev Wiley
CARRIED			