# **Board of Directors Meeting Minutes**

| Location | Date          | Time         | Format  |
|----------|---------------|--------------|---------|
| Zoom     | June 22, 2022 | 1:06 p.m. CT | Virtual |

# In Attendance

| Board Members                 |                                             |                      |
|-------------------------------|---------------------------------------------|----------------------|
| Joe Patterson                 | President                                   | Present              |
| Dave Devine                   | President-Elect                             | Present              |
| Rodney Cobb                   | Immediate Past President                    | Present              |
| Beverly Wiley                 | Northeast Regional Vice-President           | Present              |
| John McPhail                  | Central Atlantic Regional Vice-President    | Absent               |
| James Ellis                   | Southeast Regional Vice-President           | Absent               |
| Walker Clark                  | South Regional Vice-President               | Present              |
| Drew Wells                    | Southwest Regional Vice-President           | Absent               |
| Darrin Duistermars            | Midwest Regional Vice-President             | Present              |
| Mary Mahoney                  | Mid-America Regional Vice-President         | Present              |
| Dick Gulmon                   | Northern Regional Vice-President            | Present              |
| Roger Garcia                  | Northwest Mountain Regional Vice-President  | Present              |
| Anna Louie                    | Pacific Coast Regional Vice-President       | Present              |
| Donn Addante                  | Elected At-Large Representative             | Present              |
| Sandy Searcy                  | Allied / Affiliated Members                 | Present              |
| David James                   | Independent Director                        | Present              |
| Ally Carda                    | Elite Athlete Representative                | Absent               |
| Nick Mullins                  | Elite Athlete Representative                | Absent               |
| Michelle Moultrie             | Elite Athlete Representative                | Absent               |
| Cam Schiller                  | Elite Athlete Representative                | Absent               |
| Janie Reed                    | Elite Athlete Representative                | Absent               |
| Aubree Munro                  | Elite Athlete Representative                | Absent               |
| Natasha Watley                | Elite Athlete Representative                | Absent               |
| Lovieanne Jung                | Elite Athlete Representative                | Absent               |
| Others Present                |                                             |                      |
| Craig Cress                   | CEO                                         | Present              |
| Cheryl Bond                   | CFO, Minute Taker                           | Present              |
| Chris Sebren                  | Chief Sport Development/Performance Officer | Absent               |
| Allison Flaig                 | Chief of Staff                              | Present left at 1:28 |
| Rich Cress                    | Director of Membership Services             | Present              |
| Andrea McKee                  | Director of Marketing & Communications      | Present              |
| Jay Hedrick                   | Managing Director of Network Systems        | Present              |
| Devin Loehrs                  | Director of IT                              | Present              |
| Emery Nielson & Reagan Rogers | National Teams Manager/Marketing Manager    | Present until        |
|                               |                                             | 1:13pm               |

# Minutes

# 1. Call to Order

President Patterson called the meeting to order at 1:06 p.m. CT.

# **Conflicts of Interest**

"Is any member aware of any conflict of interest (that is, of a personal interest or direct or indirect pecuniary interest) in any matter being considered by this meeting, which should now be reported or disclosed or addressed under the USA Softball Conflict of Interest Policy?"

"If a Board member determines there to be a conflict of interest at any point during the course of the meeting when a specific subject is being discussed and / or action is being taken, a declaration of a conflict of interest should be made at this time."

"This is also a reminder that no confidential information disclosed during this meeting, or while doing any of the business of USA Softball can be used for the benefit of any other entity."

It was noted that all Commissioners on the Board have an inherent conflict of interest when discussing and voting for a registration and tournament system.

# 2. Roll Call

A quorum was determined as noted in the "In Attendance" grid.

## 3. Approve the Agenda Min

| MOTION                                                                         | BD                 | 22-06    | 01            |  |
|--------------------------------------------------------------------------------|--------------------|----------|---------------|--|
| To approve the agenda and minutes from the May 25, 2022, meeting as presented. |                    |          |               |  |
| Moved                                                                          | Darrin Duistermars | Seconded | Beverly Wiley |  |
| CARRIED                                                                        |                    |          |               |  |

# 4. Management Report

CEO Cress and Dre McKee introduced Emery Nielson, National Teams Manager, and Raegan Rogers, Marketing Manager, as new National Office staff members.

CEO Cress presented the production reports through May 2022. It was noted that JO Registrations are for 9/1/21 to 5/31/22 and coincide with the 2022 season. Items of note include individual registrations were within 1,000 of the final totals for 2021-and 17 associations have more registrations through May than in all of 2021. Also of note was the lack of umpires registered compared to individual and team registrations in associations. Numerous comments were noted about the lack officials nationwide and having to use only 1 umpire in a game.

CEO Cress presented the May Complex Report noting that Oklahoma State High School State Championships and the Big 12 Softball Tournament were held. Financials will not be available in Executive Session as key invoices are still pending.

President-Elect Devine noted his appreciation of the staff for the success of the World Series earlier this month.

CEO Cress updated the Board on Alliance Rebates that will be distributed in the next week to local associations based on Board guidelines.

CEO Cress noted the increase in the IRS mileage rate to 62.5 cents per mile effective July 1.

CEO Cress and CFO Bond noted supply issues are hampering the availability of umpire polos with hopefully shipments arriving next month.

## 5. Old Business

CEO Cress updated the Board on staff's recent meeting with Steve Wolter regarding the strategic plan and the current timeline for completion.

## 6. New Business

CEO Cress presented the NGBC Report to Congress and encouraged Board members to contact elected officials regarding the difficulty NGBs face with competition not held to the same safety standards.

CEO Cress and Devin Loehrs, Managing Director of IT, updated the Board on training for Tourney Machine which will become the new system effective September 1. An additional training session is scheduled for next Wednesday evening, June 28 at 8:00 p.m. CDT. President Patterson and Past-President Cobb discussed questions from local associations requesting to use Tournament USA through December 31, 2022. Discussion also followed related to the mandatory use of the system for invitational type events. Director Duistermars noted some observations from his associations use of Tourney Machine the last month.

## 7. Next Meeting Date

July 27, 2022, at 1:00 p.m. CT.

## 8. Executive Session

| MOTION                                  | BD         | 22-06    | 02           |
|-----------------------------------------|------------|----------|--------------|
| To enter Executive Session at 1:41 p.m. |            |          |              |
| Moved                                   | Anna Louie | Seconded | Mary Mahoney |
| CARRIED                                 |            |          |              |

CEO Cress and Director Addante discussed the recent association review of North Carolina in relation to viability following the resignation of Commissioner Laws.

| MOTION                                             | BD                                | 22-06 | 03 |  |
|----------------------------------------------------|-----------------------------------|-------|----|--|
| To approve North Carolina as a viable association. |                                   |       |    |  |
| Moved                                              | Donn Addante Seconded Rodney Cobb |       |    |  |
| CARRIED                                            |                                   |       |    |  |

CEO Cress informed the Board of discussions between the President's Council and Commissioner Benton in Florida regarding the possible division of Florida into multiple associations due to the size of the state. Work will continue with this issue.

CEO Cress updated the Board on the status of Philadelphia review.

President Patterson updated the Board on Former Commissioner Pinkley's request for Commissioner Emeritus status noting he is still delinquent on financial items due for his tenure.

| MOTION                                                                                          | BD           | 22-06    | 04           |
|-------------------------------------------------------------------------------------------------|--------------|----------|--------------|
| To defer discussion and action on Commissioner Pinkley's request for Commission Emeritus status |              |          |              |
| until all required information has been submitted to the National Office.                       |              |          |              |
| Moved                                                                                           | Donn Addante | Seconded | Sandy Searcy |
| CARRIED                                                                                         |              |          |              |

CEO Cress noted the financial results of May events held at the Hall of Fame Complex are note complete but expect a surplus for both events. There are still multiple invoices outstanding to complete this report.

| MOTION                     | BD        | 22-06    | 05         |  |
|----------------------------|-----------|----------|------------|--|
| To return to Open Session. |           |          |            |  |
| Moved                      | Bev Wiley | Seconded | Anna Louie |  |
| CARRIED                    |           |          |            |  |

Director Duistermars reported a possible concern related to ACE cards and status. Managing Director of IT, Devin Loehrs requested that the affected association contact him directly to investigate any issues.

## 9. Adjournment

| MOTION                             | BD          | 22-06    | 06           |
|------------------------------------|-------------|----------|--------------|
| To adjourn June 22, 2022, meeting. |             |          |              |
| Moved                              | Annie Louie | Seconded | Mary Mahoney |
| CARRIED                            |             |          |              |

The meeting was adjourned at 2:06 p.m.