

Board of Directors Meeting Minutes

Location	Date	Time	Format
Zoom	April 26, 2023	2:00 p.m. CT	Virtual

In Attendance

Board Members		
Joe Patterson	President	Present
Dave Devine	President-Elect	Present
Rodney Cobb	Immediate Past President	Absent
Beverly Wiley	Northeast Regional Vice-President	Absent
John McPhail	Central Atlantic Regional Vice-President	Present
James Ellis	Southeast Regional Vice-President	Present
Walker Clark	South Regional Vice-President	Present
Richard Merritt	Southwest Regional Vice-President	Present
Darrin Duistermars	Midwest Regional Vice-President	Present
Mary Mahoney	Mid-America Regional Vice-President	Present
Dick Gulmon	Northern Regional Vice-President	Present
Roger Garcia	Northwest Mountain Regional Vice-President	Present
Anna Louie	Pacific Coast Regional Vice-President	Present
Donn Addante	Elected At-Large Representative	Present
Sandy Searcy	Allied / Affiliated Members	Present
David James	Independent Director	Present
Ally Carda	Elite Athlete Representative	Absent
Nick Mullins	Elite Athlete Representative	Present, joined at 3:04 p.m.
Michelle Moultrie	Elite Athlete Representative	Present, joined at 2:07 p.m.
Cam Schiller	Elite Athlete Representative	Absent
Joshua Johnson	Elite Athlete Representative	Absent
Aubree Munro	Elite Athlete Representative	Present, left at 3:55 p.m.
Kelsey Stewart	Elite Athlete Representative	Absent
Lovieanne Jung	Elite Athlete Representative	Present, left at 3:45 p.m.
Others Present		
Craig Cress	CEO	Present
Cheryl Bond	CFO, Minute Taker	Present
Chris Sebren	Chief Sport Development/Performance Officer	Present
Allison Flaig	Chief of Staff	Present
Andrea McKee	Director of Marketing	Present
Jay Hedrick	Managing Director of Network Systems	Present
Devin Loehrs	Director of IT	Present
Morgan Palmer	Director of Communications	Present
Steve Wolter	Strategic Plan Consultant	Joined from 2:32 p.m.- 2:55 p.m.

Minutes

1. Call to Order

President Patterson called the meeting to order at 2:00 p.m. CT.

Conflicts of Interest

“Is any member aware of any conflict of interest (that is, of a personal interest or direct or indirect pecuniary interest) in any matter being considered by this meeting, which should now be reported or disclosed or addressed under the USA Softball Conflict of Interest Policy?”

“If a Board member determines there to be a conflict of interest at any point during the course of the meeting when a specific subject is being discussed and / or action is being taken, a declaration of a conflict of interest should be made at this time.”

“This is also a reminder that no confidential information disclosed during this meeting, or while doing any of the business of USA Softball can be used for the benefit of any other entity.”

It was noted that all Commissioners on the Board have an inherent conflict of interest when discussing and voting for a registration and tournament system.

2. Roll Call

A quorum was determined as noted in the “In Attendance” grid.

3. Approve the Agenda and Minutes

MOTION	BD	23-04	01
To approve the agenda for the meeting as presented.			
Moved	Donn Addante	Seconded	Dave Devine
CARRIED			

4. Management Report

CEO Cress presented the updated production reports through March 2023. Reports are positive for 2023 to this point in the season. Umpire registrations seem to lag based on the play occurring around the country.

CEO Cress updated the Board on the work continuing for the registration system. We discussed and sent out a Registration System form more than seven times to the commissioners and/or council. Currently have only received around 140 responses, primarily from 3 associations. The lack of response greatly hinders finalizing the design and establishing training sessions. Four associations (North Dakota, Oregon, Southern California, and Texas) have been confirmed. The staff is waiting for confirmation from a fifth association for early entry into the Registration system to add their settings and prices. Directors McPhail and Mahoney contributed to the discussion. In response to McPhail’s concerns about Tourney Machine features, Cress stated that there are items being worked on, but we’d prefer a faster pace.

Director Gulmon presented the 2023 financial results and summary.

MOTION	BD	23-04	02
To approve 2022 financials as presented.			
Moved	Dick Gulmon	Seconded	Sandy Searcy
CARRIED			

CEO Cress presented the monthly stadium report.

CEO Cress noted we have begun the process of our USOPC Audit that will continue through the 2nd quarter of 2023. The last audit was in 2019 and occurs once every 4 years.

CEO Cress reported the new scoreboard and ribbon boards in the stadium that were funded by the City of Oklahoma City.

CEO Cress discussed the bat that was added to the non-approved list last week. The bat being sold was not the same as the bat the manufacturer submitted for testing and approval.

5. Old Business

Steve Wolter presented a slide presentation updating the Board on the status of the strategic planning process. The current timeline calls for a draft to be distributed early in May to the Board for adoption at the May 24, 2023 meeting. The timeline, SWOT Analysis, Mission and Vision, Strategic Plan Approved Values, Strategic Plan Approved Goals and Strategic Plan Overarching Initiatives were outlined. Plan implementation involves the Board providing leadership and accountability, National Office Staff providing education, marketing and event assistance and Local Associations providing reporting and programming implementation. Director Moultrie and COO Flaig contributed to the discussion.

6. New Business

Director Addante presented a Bylaw amendment from the Athletes' Advisory Council related to composition and term length. Director Munro contributed to the discussion.

MOTION	BD	23-04	03
To approve the amendment for Bylaw Section 11.1 and 11.4 as presented.			
Moved	Donn Addante	Seconded	Michelle Moultrie
CARRIED			

7. Executive Session

MOTION	BD	23-04	04
To enter Executive Session at 3:03 p.m.			
Moved	Dick Gulmon	Seconded	Sandy Searcy
CARRIED			

President Patterson updated the Board on the Performance Improvement Plans issued last year. While some associations showed improvement some are still lagging. Further meetings and actions will be contemplated closer to the end of the 2023 season.

CEO Cress noted Commissioner Meetings are scheduled for next Tuesday and Thursday evening next week (May 2 & 4) to discuss the Commissioner Agreement and Association Agreement. Directors Ellis, McPhail, Louie, Garcia, Addante, President Patterson and President-Elect Devine contributed to the discussion. The agreements will be distributed on April 27, 2023 to all commissioners.

CEO Cress led a discussion regarding the contract from SportsEngine for TourneyMachine and the new registration system. Directors McPhail, Mahoney, Ellis, Duistermars, President Patterson and President-Elect Devine contributed to the discussion.

MOTION	BD	23-04	05
To authorize CEO Cress to pressure SportsEngine to make the corrections requested, resolve deficiencies and potential revisions of the agreement.			
Moved	Donn Addante	Seconded	James Ellis
CARRIED			

CEO Cress presented the roster from the Women's Selection Committee with 1 change, Jayda Coleman has withdrawn and will be replaced by Kiki Milloy.

CEO Cress presented the recommendation from the Women's National Team Selection Committee the Women's College Team coaching staff for the event in Japan this summer.

MOTION	BD	23-04	06
To approve the coaching selections as recommended by the Selection Committee.			
Moved	Mary Mahoney	Seconded	Michelle Moultrie
CARRIED			

CEO Cress presented an agreement for a supplier related to field supplies for the stadium from Turface through December 2024.

MOTION	BD	23-04	07
To approve the supplier agreement with Turface.			
Moved	James Ellis	Seconded	Anna Louie
CARRIED			

CEO Cress presented the monthly stadium financial report.

MOTION	BD	23-04	08
To return to Open Session at 4:14 p.m.			
Moved	Anna Louie	Seconded	Mary Mahoney
CARRIED			

8. Adjournment

MOTION	BD	23-04	09
To adjourn March 22, 2023, meeting at 4:18 p.m.			
Moved	Donn Addante	Seconded	Anna Louie
CARRIED			